

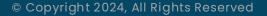
# Regenerative Orthopaedics and Precision Health & Wellness Clinics

Empowering Lifelong Health Through Precision and Regeneration









# Regenesis partners as seen





# Introduction

## Osteoarthritis

## TAM of 190 billion

Based on 595 million (global OA prevalence) x 16% (affordability) x £2000 (Avg. cost)

## SAM of 520 million

Based on 1.3 million (OA UK) x 20% (Affordability) x £2000

CAGR of 8%

## **Sports injuries**

## TAM of 2.7 billion

Based on 8.6 million (sports injuries) x 16% (Affordability) x £2000

## SAM of **500 million**

Based on 1.25 million(sports injuries UK) x 20% x £2000

## CAGR of 7%



Ref: Lancet, <u>Volume 5, Issue 9</u> E508-E522September 2023 World Health Organisation Statista reports, 2023 Ref: BMJ evidence based Journal

# Problem

# Resource waste of over \$100 billion annually

in healthcare expenses due to ineffective orthopedic treatments for osteoarthritis and sports injuries.



Healthcare providers struggle to deliver effective non-invasive and non-surgical long- term solutions, leading to repeated interventions and escalating costs

Patients endure unnecessary joint pain and limited mobility, impacting their quality of life

Pharmaceutical companies invest in traditional treatments that offer limited efficacy and patients have to endure invasive surgical treatments that may be avoided



No consideration is given to prevention or early screening of osteoarthritis

# Further more Post Covid - 19

Waiting lists to see Doctors, GPs and specialists have increased to up to **48 months** 

Waiting lists for only available surgical treatments in some areas are 2-3 years





Pain services and physiotherapy services are difficult to access



Patients are reliant on slow unpredictable referral pathways and have lost control of their treatment journey



**Decision making and choice of treatments** has been removed from the patients in the current environment



# Solution

The solution offered is a range of cutting-edge, regenerative orthopaedic treatments using the

bodies own cells to revolutionise healing, improve symptoms, reduce waiting times & avoid surgery



Provides evidence based state-of-the-art, non-invasive and non-surgical therapies for osteoarthritis and sports injuries



Offer personalized care combining scientific expertise with compassionate support



Treatment protocols curated by industry and specialty experts providing improved outcomes and improved quality of life



Long term solutions improving pain and mobility

Genetic screening test and holistic approach to intervene early to try and prevent osteoarthritis



# **Business Model**







# **B to C**

Providing consultations, treatments and therapies to patients

# **B to B**

Membership Subscription from physiotherapists, chiropractors, other health clinics Ecommerce and clinic sales of health supplements Third party product sales online – braces, splits, insoles, topical meds



# Traction Based on figures in 2024 Kov Ma

Based on figures in 2024, Key Metrics





£400

# £2600

LTV (Patient Lifetime Value) CAC (Patient Acquisition Cost)



£2200

Net Life Time Value



6.5

LTV:CAC ratio





# Features and Differentiators



Non-surgical advanced treatments for osteoarthritis and sports injuries Novel combination Therapies approach using BMAC (bone marrow aspirate) mesenchymal stem cells, Nano-fat injections, PRP (platelet rich plasma), Hyaluronic acid injections, Arthrosamid injections, Nstride, laser therapy, Electromagnetic therapy, Ultrasound therapy and Shockwave therapy to name a few



Focus on innovative holistic musculoskeletal health solutions



Personalized care with scientific expertise



Compassionate support throughout treatment process



Leading-edge research with patient specific treatment plans and protocols in all treatments



Patient application with predictive modelling for regenerative therapy treatments and measuring outcomes

# **Revenue Streams**

## Other Holistic treatments offered

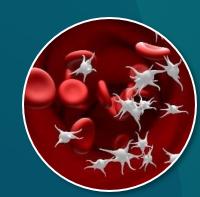


# Regenerative Medicine Explained

Regenerative medicine is an interdisciplinary field that seeks to develop the science and tools that can help repair or replace damaged or diseased human cells or tissues to restore normal function, and holds the promise of revolutionising treatment in the 21<sup>st</sup> century. It may involve the transplantation of stem cells, progenitor cells or tissue, stimulation of the body's own repair processes, or the use of cells as delivery-vehicles for therapeutic agents such as genes and cytokines.



## Adipose Stem Cells



## **Platelets**



## Bone Marrow Stem Cells



# **Stem Cell Treatments**

uses the body's natural healing abilities to repair and regenerate damaged tissues. It is highly effective for conditions such as osteoarthritis, cartilage damage, tendon injuries, and ligament tears. The therapy involves injecting patient-derived stem cells into affected areas to reduce inflammation, promote repair, and enhance recovery.





Non-Surgical Solution: Avoids risks, complications, and downtime associated with surgery.

Pain Relief & Improved Function: Reduces chronic pain and restores mobility in patients.



provedFastersesRecovery: Acceleratesdnatural healing foryquicker return todaily activities.



Personalized Care: Tailored treatment plans ensure optimal outcomes for individual patients.



Future-Focused: Aligns with the global shift toward regenerative, value-based healthcare.

### Treatments

# PRP (Platelet Rich Plasma)

By using a patient's own blood, platelets are concentrated and injected into injured areas to accelerate tissue repair and reduce inflammation. It is effective for treating conditions such as tendon injuries, ligament sprains, muscle tears, and early-stage osteoarthritis.



#### Non-Surgical Treatment:

Minimally invasive with no major risks or downtime.

### Pain Reduction & Healing:

Enhances the body's ability to repair damaged tissues and alleviate pain.

### Accelerated Recovery:

17.7.7 1977

Promotes faster regeneration for improved mobility and function.

### Natural & Safe:

Uses autologous (patient-derived) components, minimizing side effects.



#### Versatile Application:

Effective for a wide range of musculoskeletal and sportsrelated injuries.





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# Viscosupplementation

It involves injecting hyaluronic acid, a natural component of joint fluid, into the affected joint to restore lubrication, cushion the joint, and improve mobility. This therapy is particularly effective for patients seeking alternatives to surgery or medication.



Non-Surgical Pain Relief:

Reduces joint pain without the risks of surgery.

### Improved Mobility:

**Treatments** 

Restores joint lubrication, enhancing movement and function.

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### **Delays Surgery:**

Effective for managing symptoms in early to moderate osteoarthritis.



### Safe & Targeted:

Minimally invasive with localized effects and minimal side effects.



### **Immediate Comfort:**

Provides cushioning and relief for weight-bearing joints like knees.

# Regenesis Orthrobiologics

# Introducing SYNTHESIS™

A revolutionary **combinational regenerative stem cell therapy** designed for your joint needs.

SYNTHESIS™

PRP

Visco

Joint Management

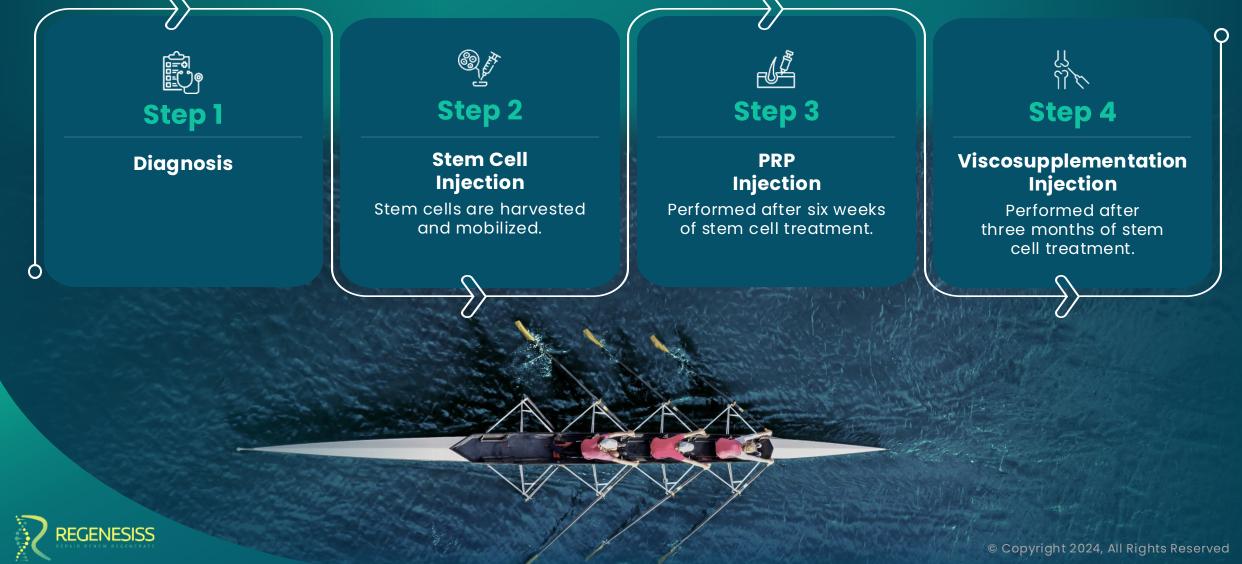
Stem Cells



Researched and Developed by our in-house Regnerative and Stem Cell Scientists

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# Here's how our Triple Therapy works



# **Other Modalities Offered**







Shockwave Therapy

Laser Therapy

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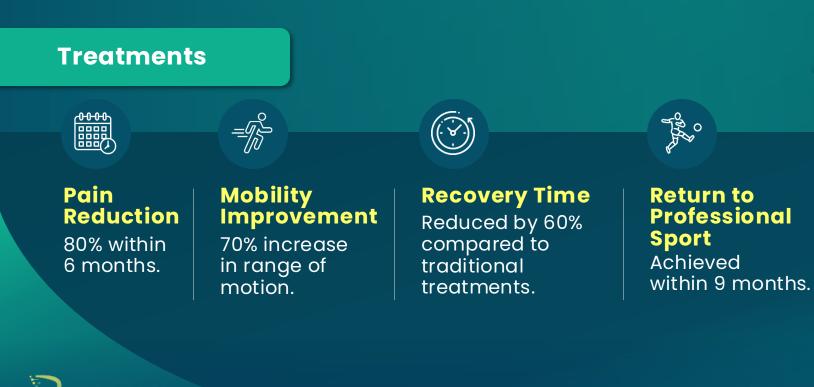


**Stemwave** Therapy

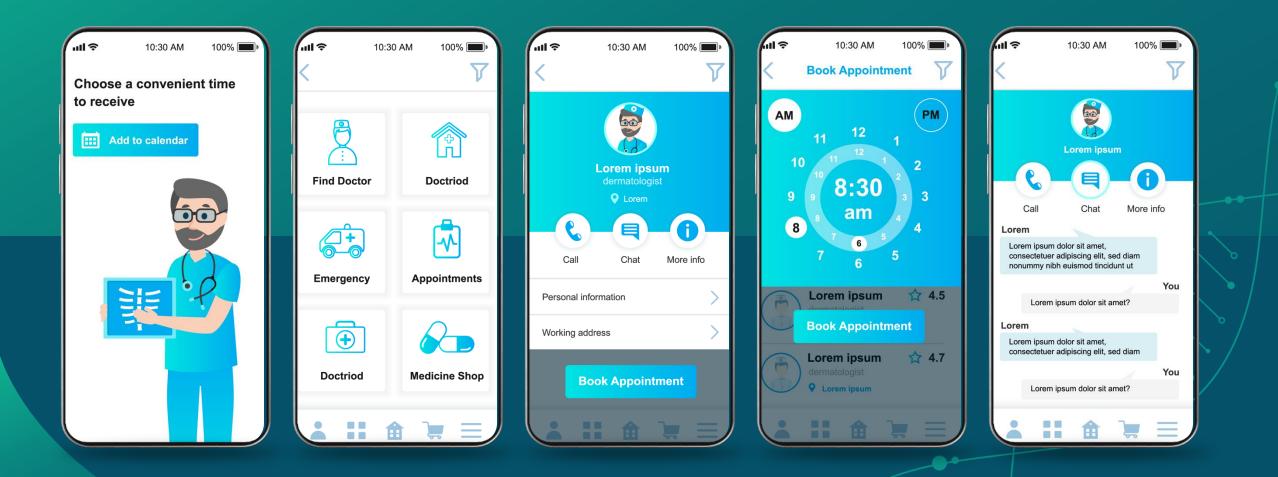
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# **Case Studies**

A 45-year-old professional athlete suffering from osteoarthritis in the knee underwent treatment at Regenesis. Using our innovative mesenchymal stem cell therapies, we tailored a treatment plan to promote joint regeneration and reduce pain, enabling the athlete to return to his career (included laser therapy and natural joint supplements).



# **Patient Application**





# Milestones / Roadmap





# Flagship Clinic









# In Collaboration with









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# USP

## Advantage 1

Specialization in Regenerative Orthopedic Treatments Proficient in advanced therapies using mesenchymal stem cells and other regenerative therapies

Expertise in treating osteoarthritis and sports injuries

Utilization of adipose cells and bone marrow for treatments

Expert International Advisory board

## Advantage 2

Offer custom-made solutions combining scientific expertise & compassionate care

Dedication to revolutionizing musculoskeletal health, specifically in arthritis & sports injuries treatments

Constantly at the forefront of research & application in regenerative therapies

Patient application development for treatment & services

Extensive holistic therapy offerings

## Personalized Care & Support



# **GTM Strategy**

### Scientific Conferences & Expos

Leveraging high-impact gatherings to showcase our innovative regenerative therapies, aiming to increase brand exposure and generate quality leads.

KPIs: Number of qualified leads, brand mentions, networking connections

### Digital Marketing Campaigns © @

Implementing SEO and content marketing strategies to educate potential patients about osteoarthritis and our cutting-edge solutions, driving organic traffic to our website.

KPIs: Website traffic, search engine rankings, content engagement.



### Partnerships with other healthcare clinics, Sports Clubs & Gyms

Establishing collaborations with sports-related entities to reach active individuals prone to sports injuries, promoting our treatments as a sustainable solution.

KPIs: Partnerships established, referrals from partners, patient satisfaction rate



### PPC (Pay Per Click Advertising)

Using strategic geographical search ads, display ads, social media ads, shopping ads, video ads, remarketing ads and Gmail ads



# Management Team



## **Dr. Fahad Attar** CEO and Founder



Laura grant Practice Manager

Syed Quadri



Ikram Ul Haq



**Dr. A. Aleem** 



**Hiba Arshad** Business Development Manager



# International **Advisory Board**



## **Dr. Fahad Attar**

Board Chairman, World renowned Regenerative Orthopaedic expert



## Dr. Paul Schiavo

Global key opinion leader and pioneer in clinical regenerative medicine



## **Dr. Steven** Sampson

Internationally recognized pioneer in orthopedic regenerative medicine


### **Prof. Mohammed** Imam

Internationally renowned Orthopaedic Surgeon and Regenerative therapy expert



### **Louise Carter** Internationally

renowned Dietitian with a wealth of 15 years of experience





# About our CEO & Founder Dr. Fahad Attar

Consultant Orthopedic Surgeon **specializing in** 

sports surgery, osteoarthritis and regenerative therapies, with **over 20 years experience** 

**CEO & Co-Founder of We Healthify** (Health Tech) 2022 to present

Managing Director of OSOM Care Itd. 2018 to present

### Accolades

- Top 5 Cell and Genetic centres UK, 2024, Life Sciences
  - Orthopaedic Surgeon of the year Global, 2023, Forttuna



Excellence in Healthcare award, 2024, HC 2.0

Top Trailblazing Leaders transforming Healthcare Systems, Insight success magazine, 2024



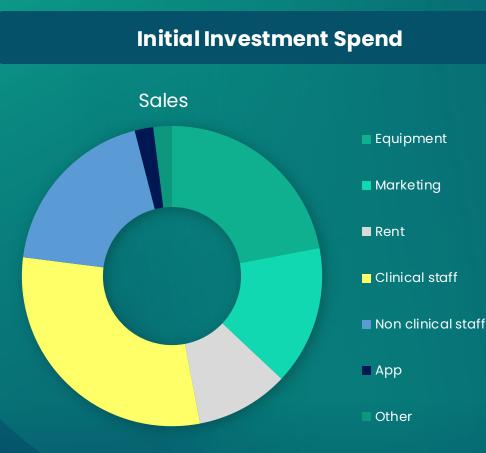
EXCLUSIVE

Impactful contribution to healthcare 2025, HeAL

Exclusive Contributor to Brainz



# Investment Highlights



Investment details and projections provided on request





Required investment £1.2 million for two UK clinics



Funds used for Capital expenditure, rents and other working capital



Projected year 1 revenue £4.8 million



Valuation £24 million



Dividends from **year 1** 



Investor payback in year 4



Equity offered 10%



Investor IRR 29%

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# Financial **Projections**



Revenue growth from £4.8 million to £25.8 million by year 5 (from two clinics)



Lifetime revenue per RT patient £3,000 in year 1 rising to £4,400 by year 5

Revenue per regenerative therapy (RT)

Gross margins for RT 85%+

patient £2,800 in year 1

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Revenues

**Direct costs** 

Staff costs

Administration cos

Marketing costs

Rent

**EBITDA** 

## Generating profits from year 1

	2025	2026	2027	2028	2029
	4,809,285	8,953,130	12,848,679	18,190,505	25,773,780
	(951,720)	(1,606,163)	(2,114,237)	(2,761,790)	(3,601,178)
	(1,035,951)	(1,306,295)	(1,725,284)	(1,884,748)	(2,177,919)
	(480,929)	(895,313)	(1,284,868)	(1,819,051)	(2,577,378)
sts	(143,160)	(117,584)	(109,809)	(117,524)	(122,712)
	(256,500)	(320,288)	(318,470)	(325,831)	(333,377)
	1,941,025	4,707,488	7,296,012	11,281,561	16,961,215

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# Potential Outcomes

### **WORST CASE**

The company fails to make a significant impact in the musculoskeletal health market, remaining a niche player

### **REALISTIC CASE**

Regenesis becomes a leader in regenerative Orthopaedic treatments within its region and nationwide, serving hundreds of patients annually.

They expand into related musculoskeletal health markets, maintaining a steady growth rate

### **BEST CASE**

Regenesis revolutionizes arthritis & sports injuries treatment globally, serving thousands of patients and expanding into multiple markets.

The company becomes a powerhouse in regenerative medicine, setting industry standards



# **Regenesis** and competitors

## Competitor Analysis

1. Orthobiologics Clinic www.orthobiologicsclinic.co.uk

Disadvantages; no clinic centre set up, fragmented delivery, no additional therapies

2. The regenerative Clinic <u>www.regenerativeclinic.co.uk</u>

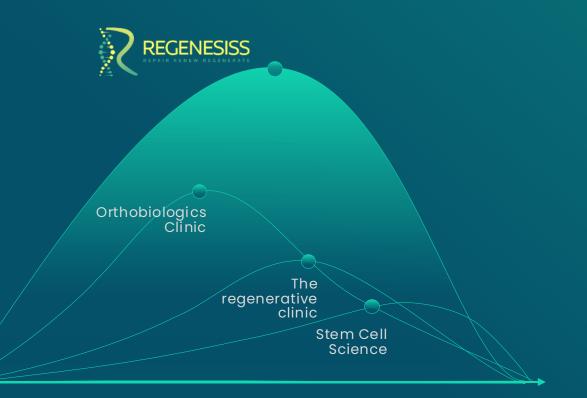
Disadvantages; no additional therapy offered

3. Stem Cell Science www.stemcellscience.co.uk

Disadvantages; no clinic centre set up, fragmented delivery, no additional therapies

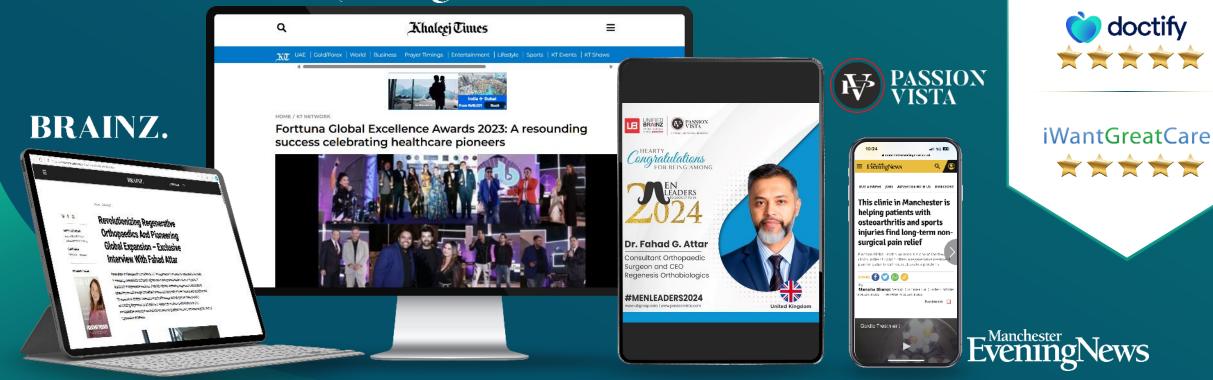


# Current competitors in the UK currently offering regenerative therapies are



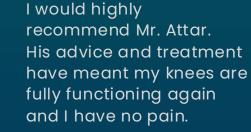
# Media Publications and Patient Testimonials

## Khaleej Times



## Some Testimonials

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I was very impressed by my whole experience with. Very friendly and put me at ease and listened patiently to my issues.

Excellent treatment and care I am very happy with the treatment I received. Everything was explained to me at each stage which greatly reduced my apprehension. Brilliant aftercare.

🕹 TOP DOCTORS®

## Our Brand Ambassador Jordan Vucenic Pro MMA Fighter



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CAGE WARRIORS

FRIDAY 18<sup>TH</sup> MARCH INDIGO AT THE O2

FIGHTPASS

APE)

UUCENIC US HUGHES



Join Us in Revolutionizing Healthcare for a Lasting Impact!

NESISS

## Are you ready to invest in transformational healthcare?

Journey that delivers measurable, life-changing results for patients and the industry?

## **Contact us**

to explore this opportunity for impactful growth and innovation.

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