



OFFSETX

We connect small and large industrials on a simple digital platform to trade and manage carbon emissions.

Everybody mistakes carbon quotas with carbon credits


Credits are...

- ✗ Representations of reduced emissions
- ✗ Issued by non-regulated third parties
- ✗ Hard to price and prone to fraud
- ✗ \$4bn global volumes

Quotas are...

- ✓ Permits to emit /import carbon goods
- ✓ Allocated by governments
- ✓ Liquid market
- ✓ \$900bn global volumes

OFFSET^x operates on the carbon quotas market

 [Read more about both here!](#)



The carbon emission market leaves out smaller industrials to dry

Complex

- × Quotas mistaken for credits
- × Evolving regulations
- × Hard to hire climate experts

Closed

- × Trader-only market
- × Regulation built for giants
- × Monopoly held by US

Costly

- × 100€ fine per carbon ton
- × Brokers charge 2.5%
- × Must purchase lots above 50 000€

They can't decarbonize by lack of initial capital

OFFSET^X brings simple, open, and low-cost access to carbon markets

WITHOUT OFFSET^X

Paperwork-heavy, multiple third parties, legacy tools

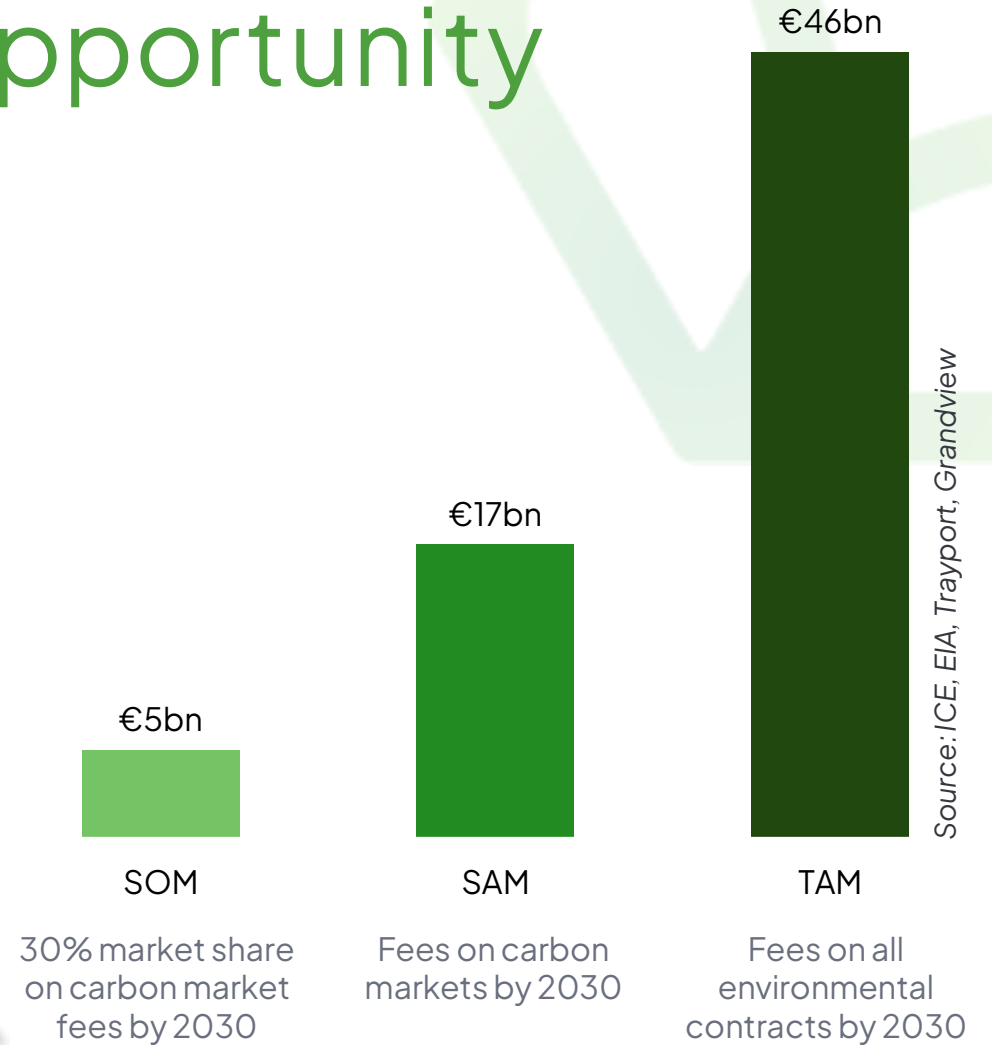


WITH OFFSET^X

Cheaper access, no minimum transaction size, simplified digital UX



A \$1tn global opportunity

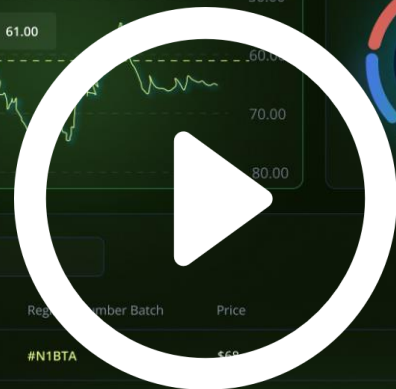
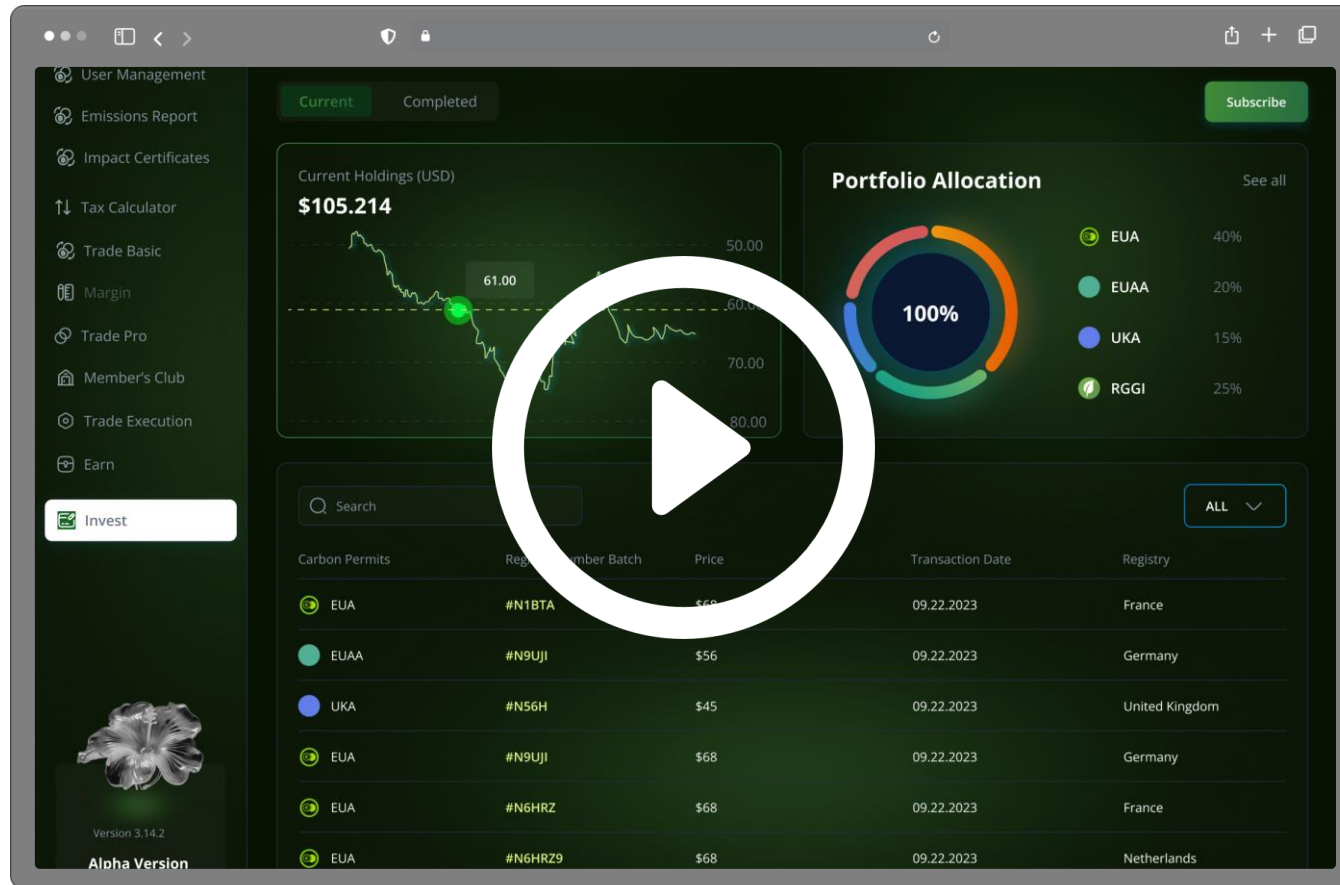


Source: ICE, EIA, Trayport, Grandview

FOR A BETTER FUTURE

A digital carbon quotas trading platform

FOR A BETTER FUTURE



CALCULATE

Clients calculate their carbon tax and anticipate quota needs



COORDINATE

Clients plan and distribute their quotas across operating plants



TRADE

Clients can drive profit and cut costs with instant access to quota markets



CERTIFY

Clients report their NetZero compliance with a downloadable timestamp

MEMBERSHIP

€7,000/year

Basic Account
(1 trading account)







€10,000/year

Premium Account
(3 trading accounts + additional features)

TRANSACTION FEES



0,5% per trade

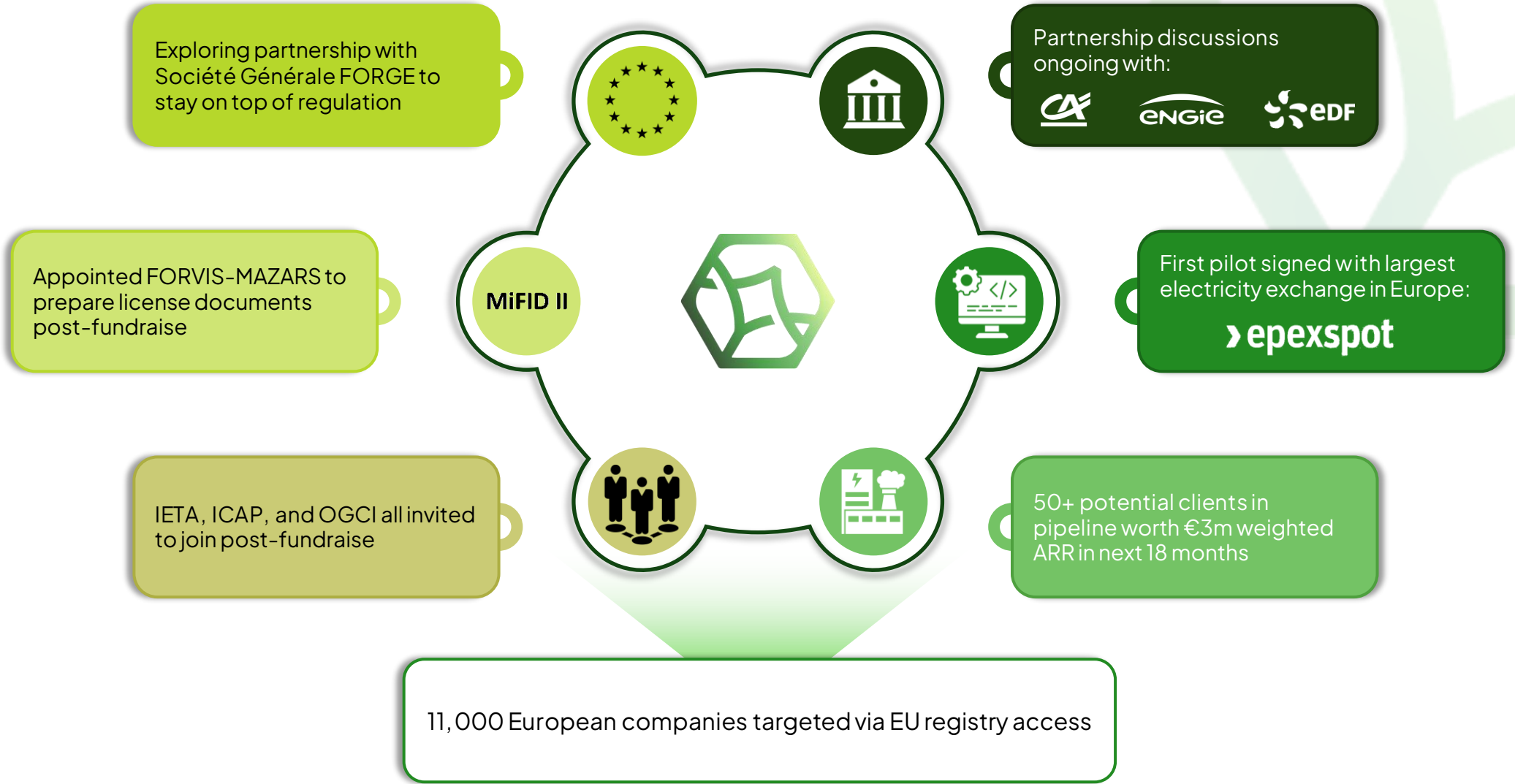
	 OFFSET^x	TRADITIONAL EXCHANGES  	BROKERS   
Clients	Small industrials, large industrials, banks	Large industrials, banks	Small industrials
Access	User-friendly online platform	Professional trading desks	Physical interaction
Pricing	0.5% + €7,000 per year	Fixed cost per allowance + \$15,000 per year	2.5%-5.0%
Market	Secondary	Primary & Secondary	Secondary
Liquidity	1 allowance	100-1,000 allowances	OTC
Need for Collateral	No <i>(built-in clearing house)</i>	Yes <i>(external clearing house)</i>	Variable

99% of European companies are SMEs.
 OFFSET^x offers them an efficient alternative to expensive carbon brokers.

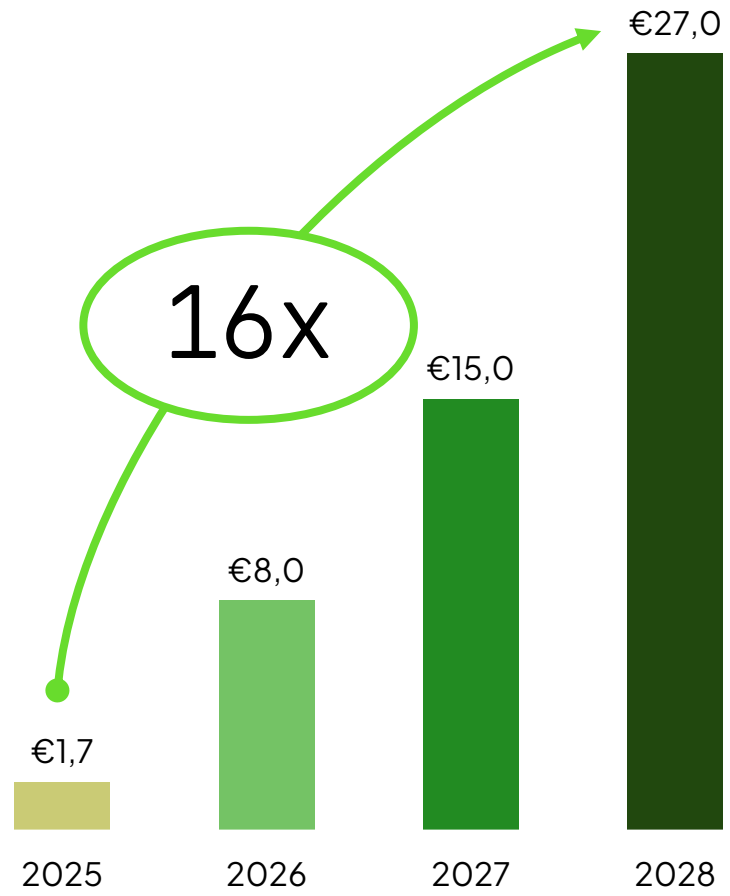
OUR GO-TO-MARKET STRATEGY: BUILDING LIQUIDITY AND TRUST



OUR TRACTION: EXECUTING OUR GTM STRATEGY



FINANCIAL PROJECTIONS



2025F: Initial revenues from 30 clients

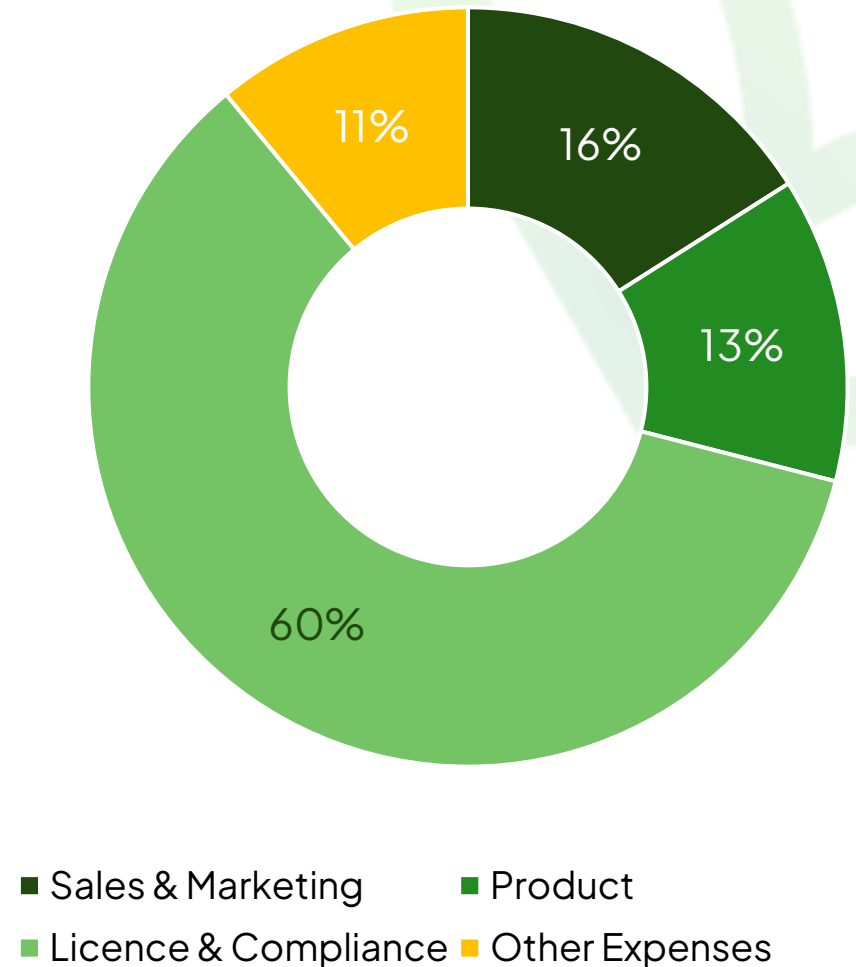
2026F: Profitable EBITDA margin of 38%

2027F: MENA market opening

2028F: 60% EBITDA margin at scale

We're raising €300.000 to...

- Grow to €1.7m ARR
- Move from MVP to Product
- Onboard senior product and compliance
- Reach 400+ companies via SEO campaign
- Purchase A8 MiFID license to operate our Multilateral Trading Facility on regulated markets



MEET THE TEAM



CEO

Isaure Courcenet

15 years of experience in public policy, tech, climate finance & as a professional athlete.

Leverages governmental network in 40+ countries through missions for the World Bank, World Economic Forum and Ministry of Home Affairs.



CFO & COO

Remko Vochteloo

30 years of experience in audit, corporate finance & scale-up strategy.

Led and managed over 4,500+ FTEs as Managing Director in charge of setting up Deloitte's Indian offices.



CTO

François Gagelin

Serial entrepreneur with 10 years of experience in IT, cybersecurity and software.

Worked with multiple CAC40 companies in financial data protection and software deployment.

OUR ADVISORS



Cees de Boer

Chief Global Risk Officer



Marco Tosoni

Exchange & Product



Nicolas Bacca

Ledger Co-Founder



Adrien Ramesan

Financial Advisory



Xavier Gomez

Capital Markets



Leslie Jonquieres

Sustainability





THANK YOU

CONTACT US

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